



CONF42

Building a Scalable Multi-Tenant Frontend Architecture for a B2B E-Commerce Platform

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👋 Hello, I'm Guilherme



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17 years in the industry

Let's connect!



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MERCCLOUD

CONNECTING BUSINESSES

B2B E-Commerce SaaS Platform

Designed to cater to the complex needs of enterprises selling to other enterprises by providing a direct online sales channel to customers.

Our customers:

 **Manufacturers & Suppliers**

 **Distributors**

 **Wholesalers**

 **Importers**

 Explore more at <https://mercloud.io>



What is a B2B E-Commerce?

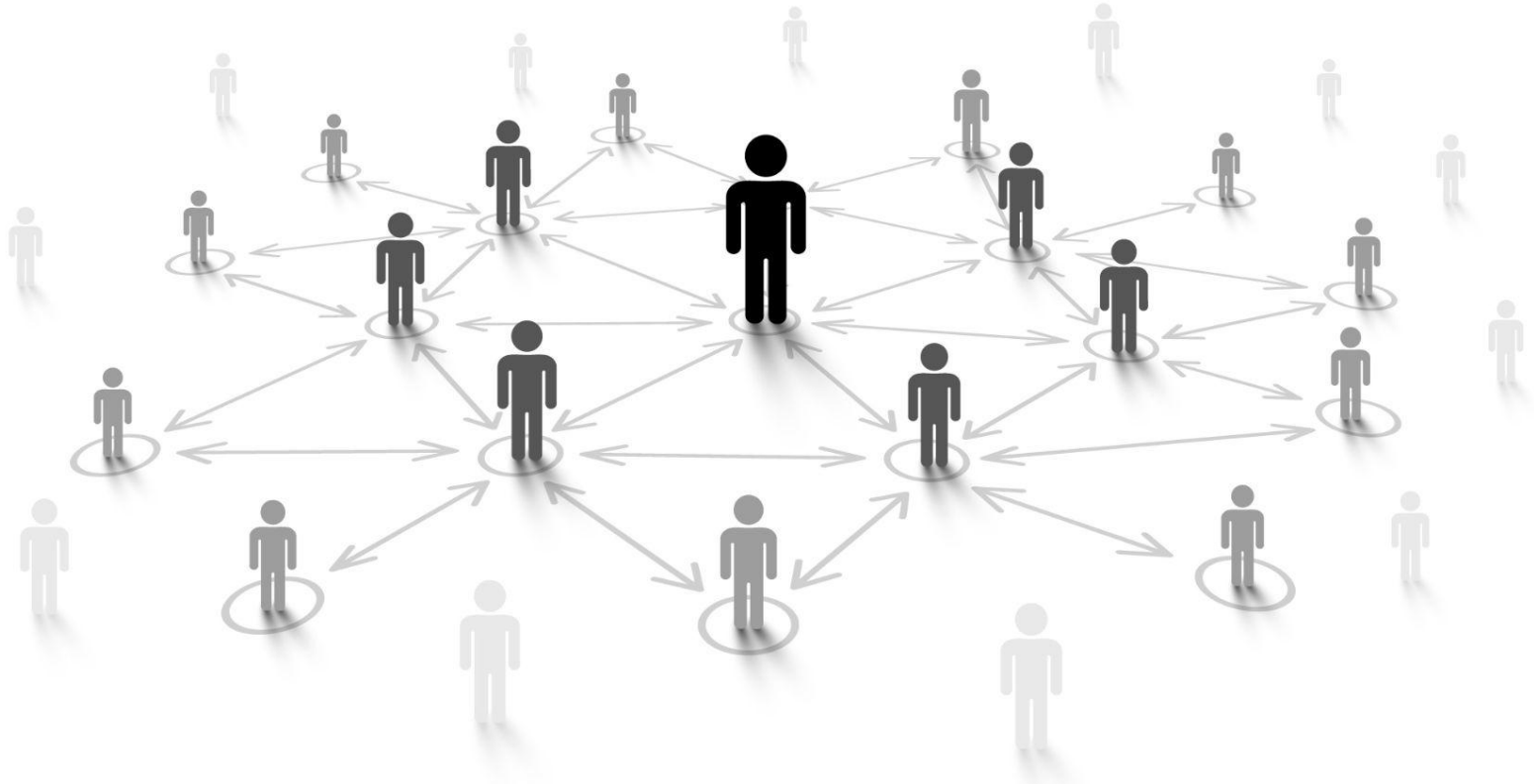
An electronic framework that facilitates business transactions between multiple enterprises in the supply chain.

- 💰 Customized pricing models
- 📄 Complex tax regimes
- 🏷️ Targeted discounts
- 📦 Bulk transactions
- 🏆 Exclusive products
- ✅ Multi-layered approval processes

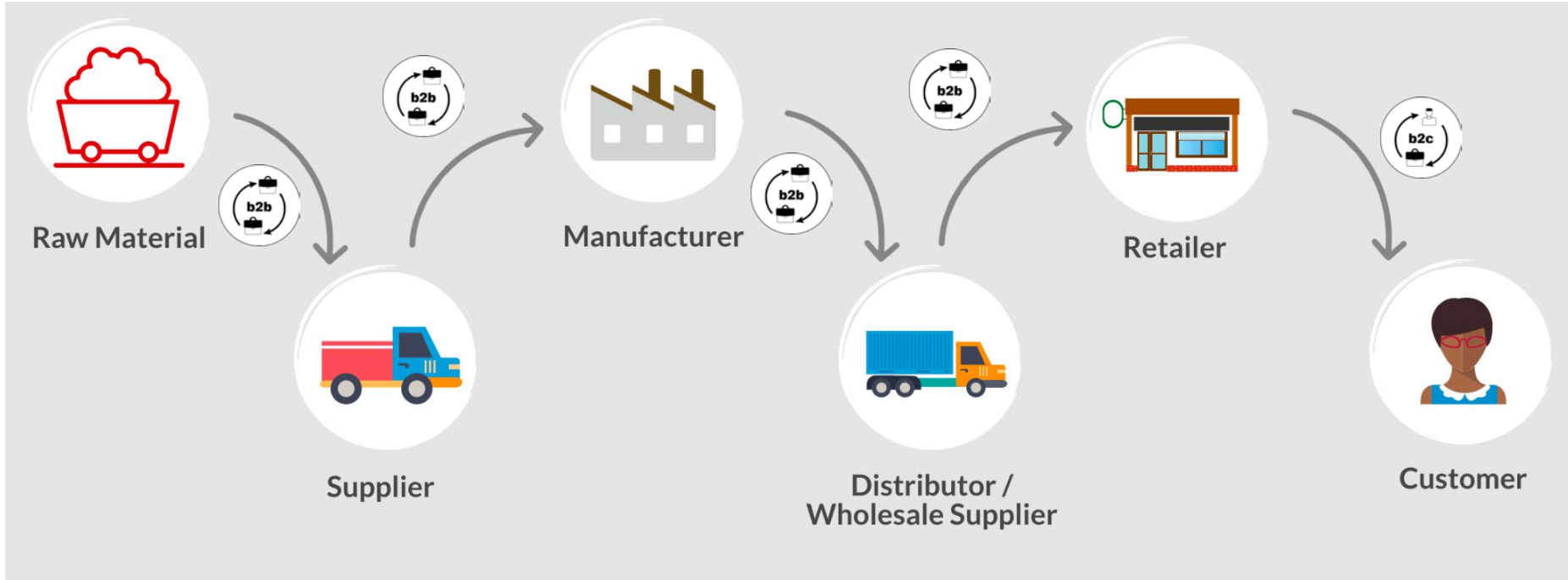


The goal is often to establish long-term relationships rather than one-time transactions.

Who are the Customers?



Product Supply Chain

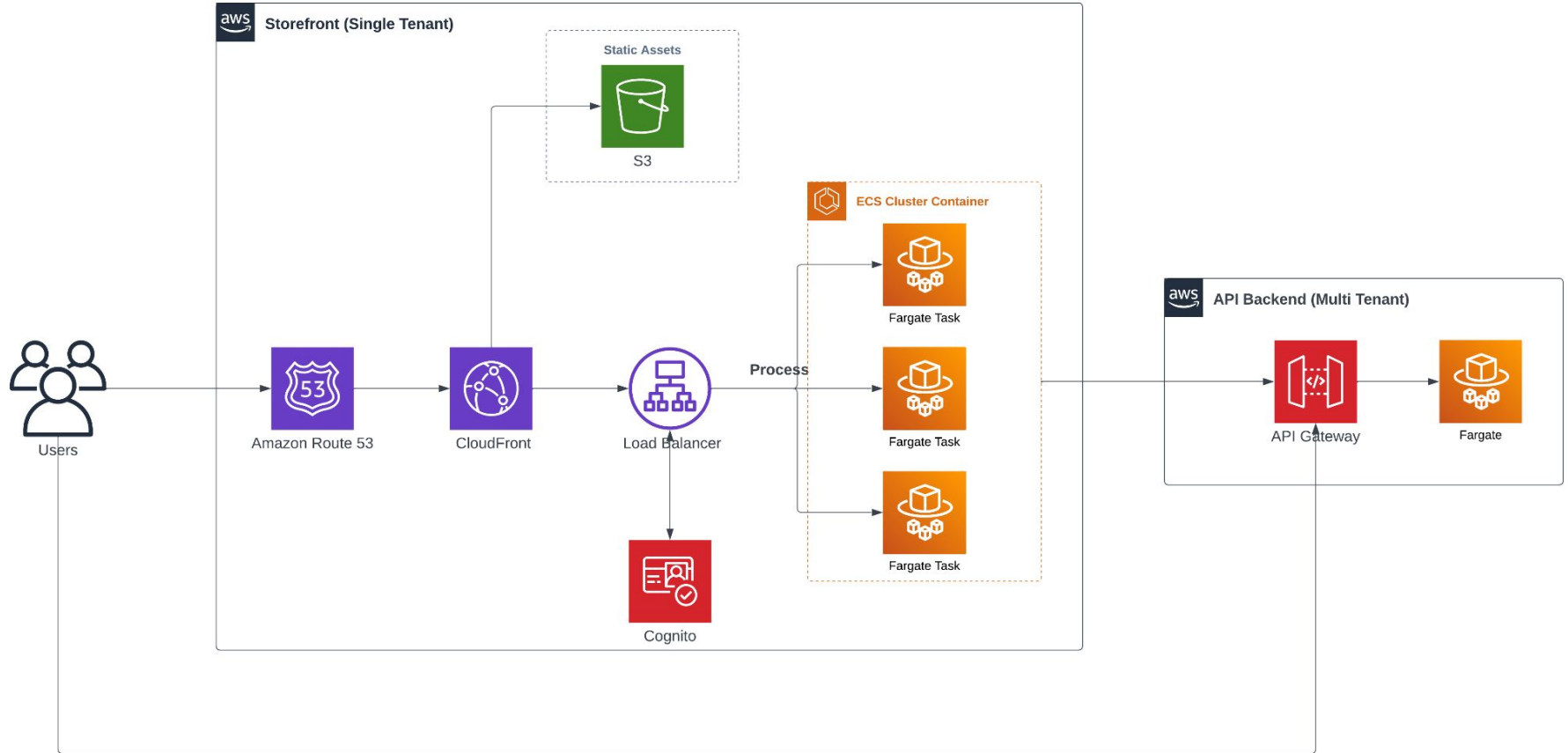


Where We Started

A dark-themed terminal window with three colored window control buttons (red, yellow, green) at the top left. The terminal displays the command `λ npx create-react-app my-app` with a cursor at the end of the line.

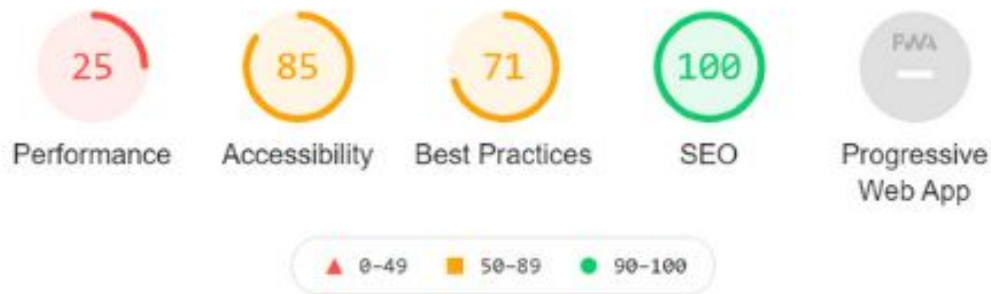
```
λ npx create-react-app my-app
```

Our MVP Architecture



Constraints 🤔

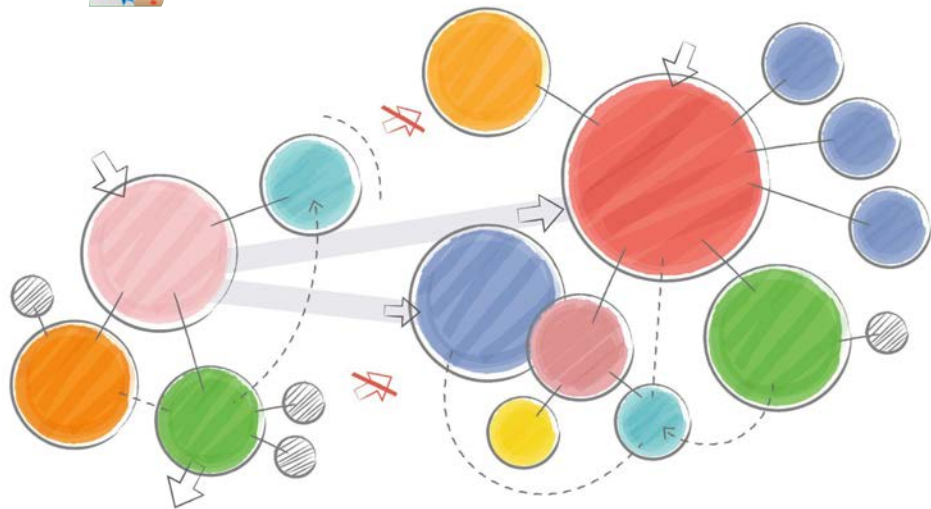
- Replicated stacks for each customer - High costs 💸
- Slow onboarding of tenants - Hard to fully automate
- Complicated infrastructure - Challenging to deliver new features
- Slow deployment - Too many stacks to update and invalidate cache
- Difficult to monitor
- Poor performance



Re-imagining our Architecture

Rebuild the storefront application to modernise it and support the increasing customer base.

- Increased scalability
- Reduced management overhead
- Faster onboarding experience
- Quicker deployments
- Better cache invalidation
- Lower latency - Our customers are spread around the globe
- Better observability



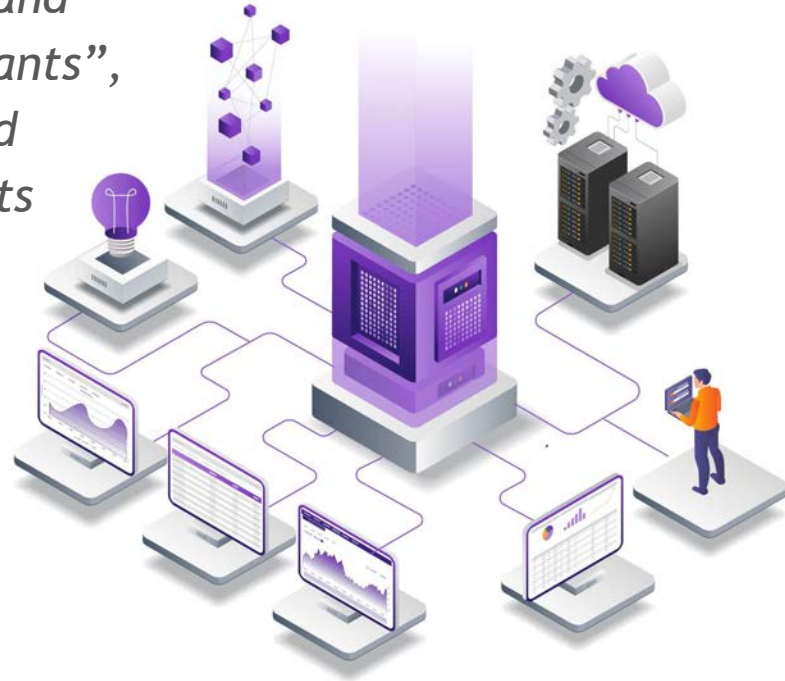
The Solution

Create a multi-tenant architecture!

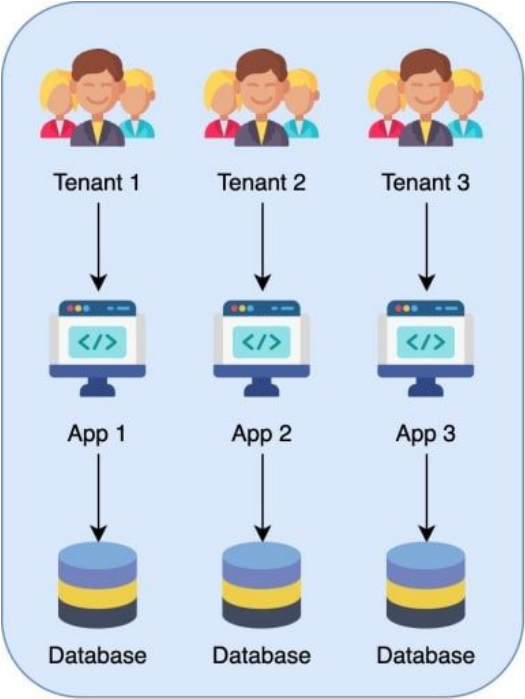


What is a Multi-Tenant Architecture?

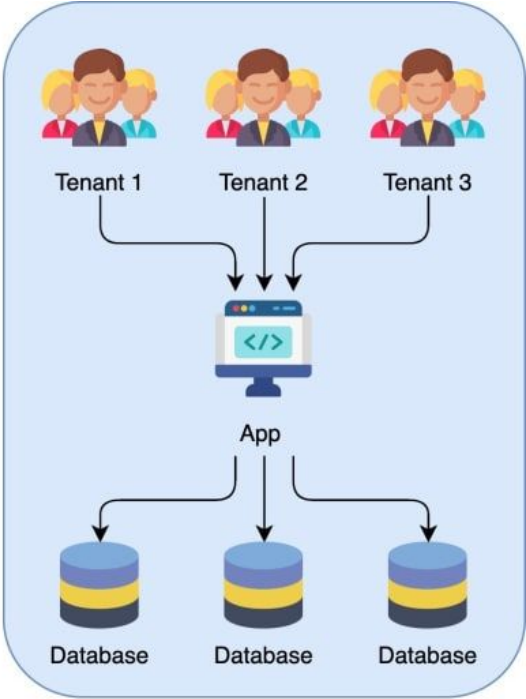
“ It’s a software architecture where a single instance of the software runs on a server and serves multiple customers, known as “tenants”, allowing for data isolation, scalability, and resource optimization across various clients within the same infrastructure.



Tenancy Models



Single Tenant



Multi Tenant

Isolation Strategies

Fully isolated
(shared nothing)



Fully shared
(shared everything)

- Separate compute
- Separate databases
- Separate networking
- Separate domain names

- ⌘ Shared compute
- Separate databases
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- ⌘ Shared database
- ⌘ Shared networking
- ⌘ Shared domain names

<https://learn.microsoft.com/en-us/azure/architecture/guide/multitenant/considerations/tenancy-models#tenant-isolation>

Benefits of a Multi-Tenant Architecture

 **Cost Efficiency:** Shared resources among tenants

 **Scalability:** Horizontal scaling to accommodate more tenants

 **Simplified Management:** One pipeline to rule 'em all allowing quick onboarding

 **Security and Compliance:** Centralized management ensures uniform policies

 **Developer Productivity:** Single codebase

 **Business Agility:** Quickly adapt to new demands and rapid launching of features

Technology Choices



 **Great DX:** Zero config, simplified routing, hot code reloading

 **Rich Built-in Features:** SSR, SSG and ISR

 **React Ecosystem:** Our team already had experience on React

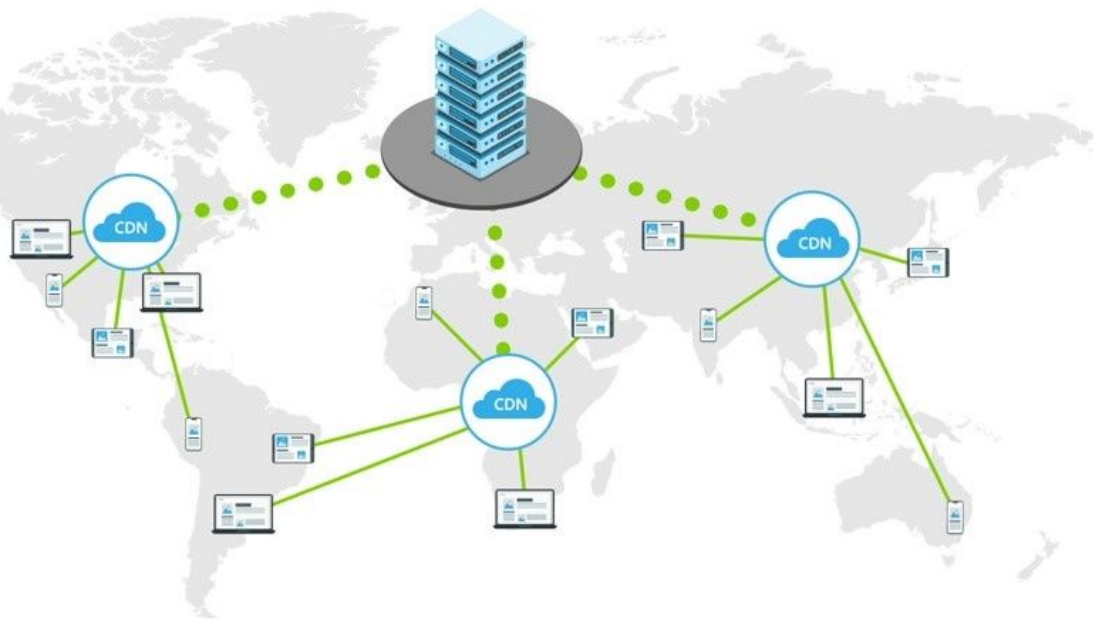
 **Performance Optimization:** Automatic code splitting, image optimization, prefetching

 **Robust Community and Ecosystem**

Compute at the Edge

- Global Edge Network
- Serverless Functions
- Managed scalability
- Observability as priority
- Multi-AZ / Automatic failover
- Automatic cache invalidation and purging on deployments

- **Serverless-first approach**



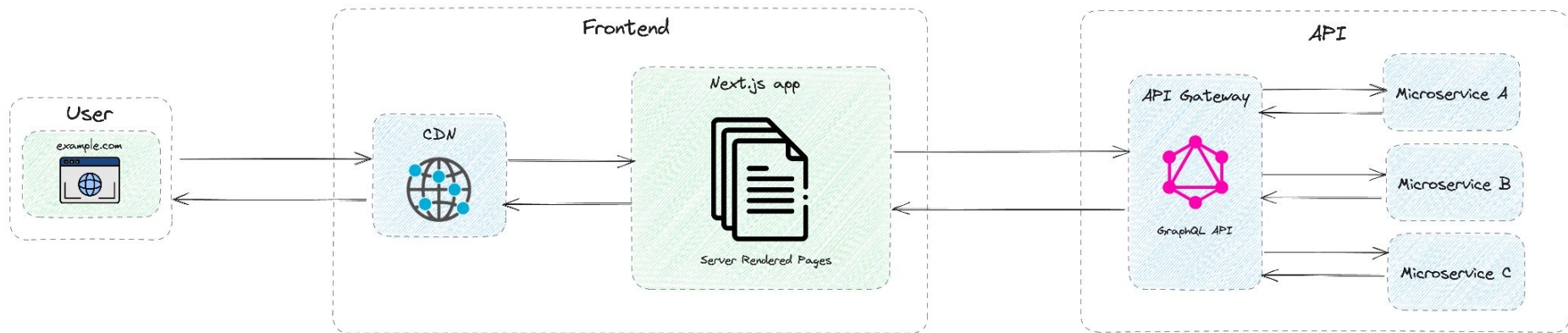
Serverless, in a nutshell 🥜

- A way of running applications in the cloud
- Of course, there are servers... we just don't have to manage them
- We pay (only) for what we use
- Small units of compute (functions), triggered by events

With benefits 🎁

- More focus on the business logic (generally)
- Increased team agility (mostly)
- Automatic scalability (sorta)
- Not a universal solution, but it can work well in many situations!

The Idea



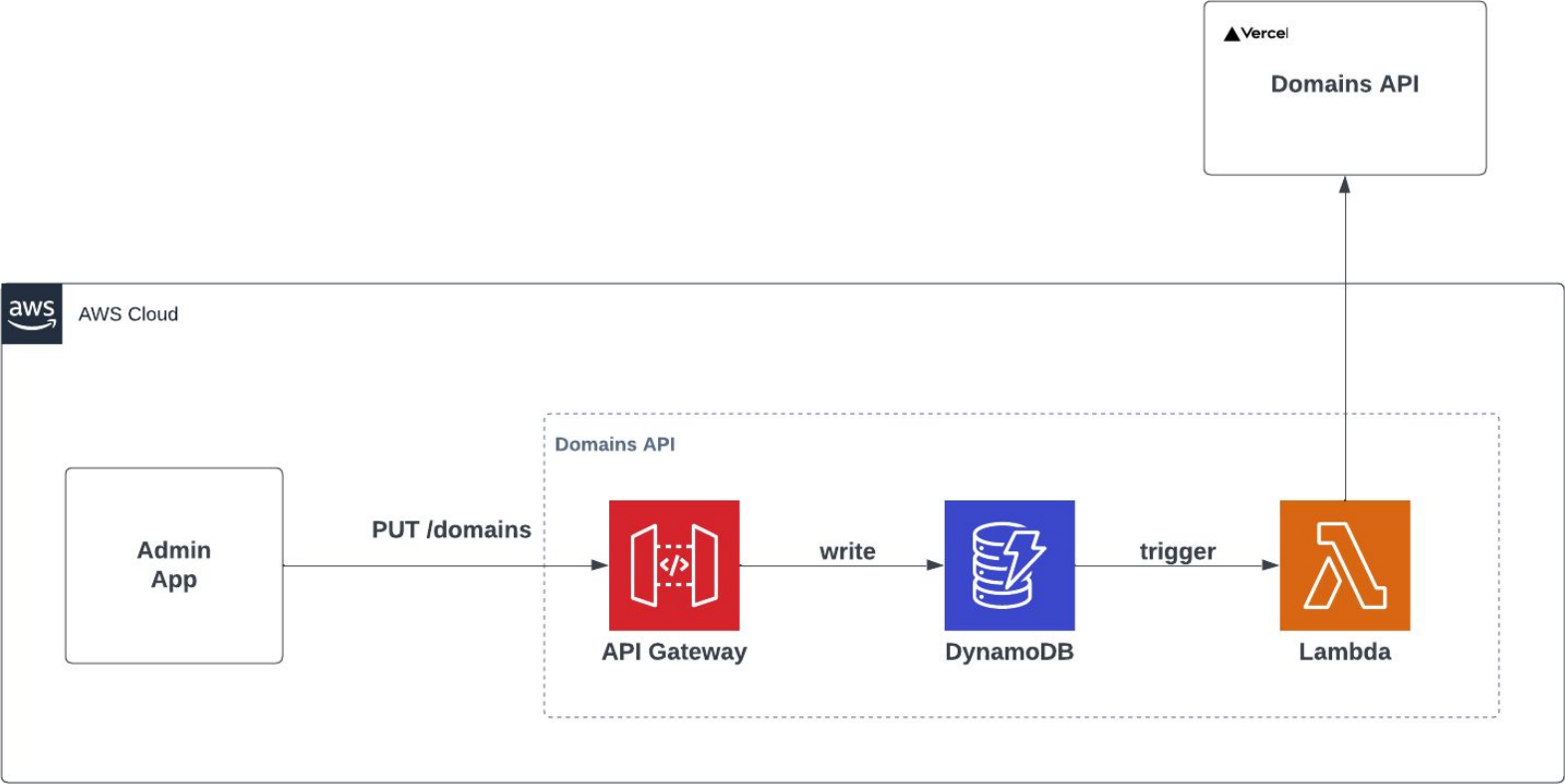
The Challenges



Mapping Domains to Tenants




Mapping Domains to Tenants



Domains

These domains are assigned to your deployments. Optionally, a different [Git branch](#) or a [redirection](#) to another domain can be configured for each one.


www.static.academy 



Valid Configuration



Assigned

static.academy 



Valid Configuration



Assigned

Domains

These domains are assigned to your Production Deployments. Optionally, a different [Git branch](#) or a [redirection](#) to another domain can be configured for each one.

Add

orders.awesome-company.com  Production

RefreshEdit


 **Invalid Configuration**

CNAME (Recommended) or Nameservers





Set the following record on your DNS provider to continue:

Type	Name	Value
CNAME	orders	cname.vercel-dns.com.

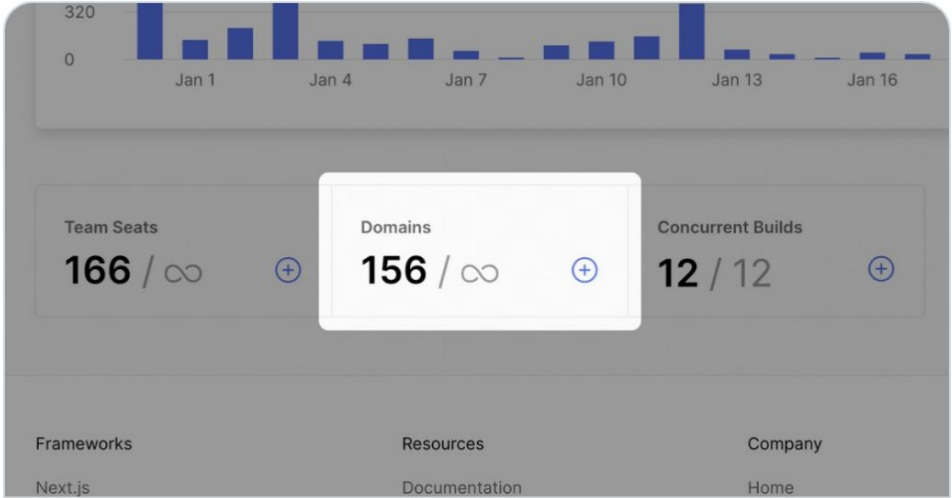


Depending on your provider, it might take some time for the DNS records to apply. [Learn More](#) 

API Limits?

 **Vercel Changelog**  
@vercel_changes 

Announcing unlimited custom domains for all Pro teams.



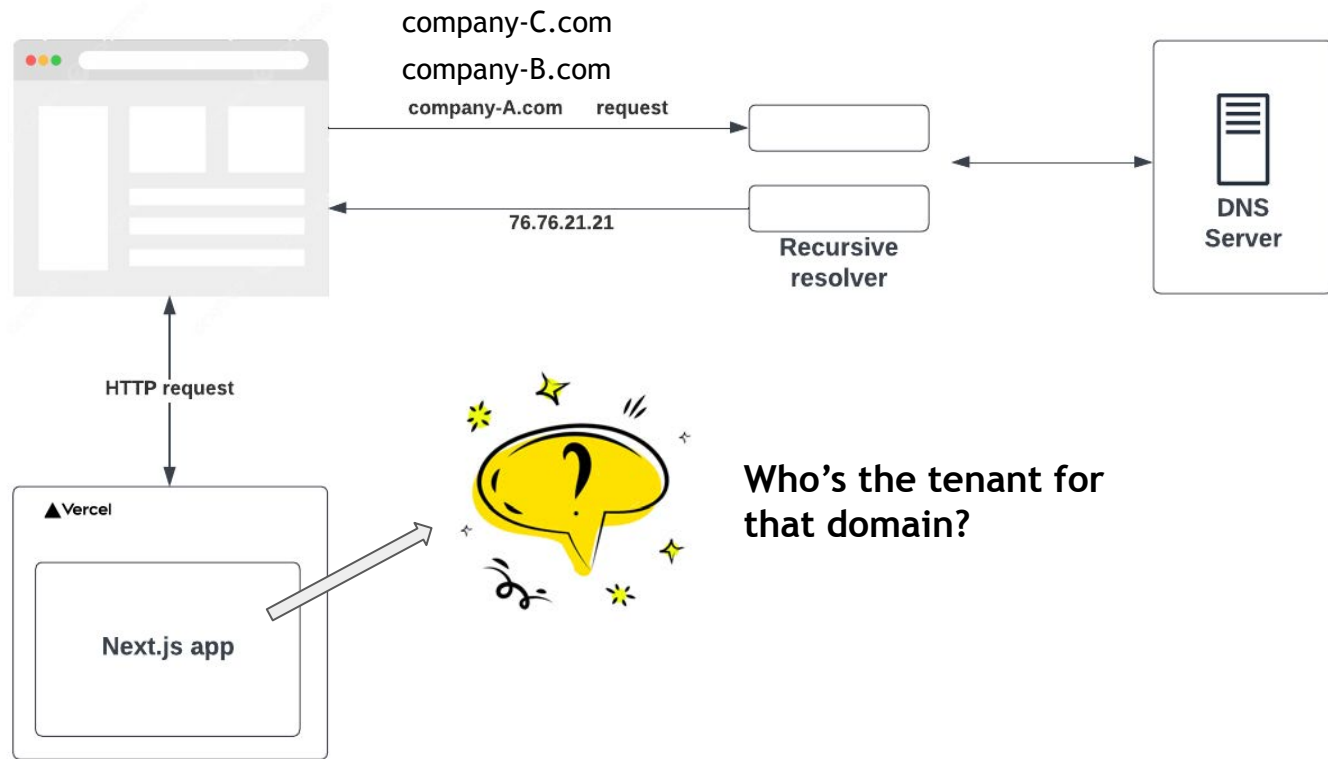
The screenshot shows a bar chart at the top with a y-axis from 0 to 320 and x-axis labels for Jan 1, Jan 4, Jan 7, Jan 10, Jan 13, and Jan 16. Below the chart are three cards: 'Team Seats' (166 / ∞), 'Domains' (156 / ∞), and 'Concurrent Builds' (12 / 12). The 'Domains' card is highlighted with a white border. At the bottom of the dashboard are links for Frameworks (Next.js), Resources (Documentation), and Company (Home).

vercel.com
Unlimited custom domains for all Pro teams – Vercel

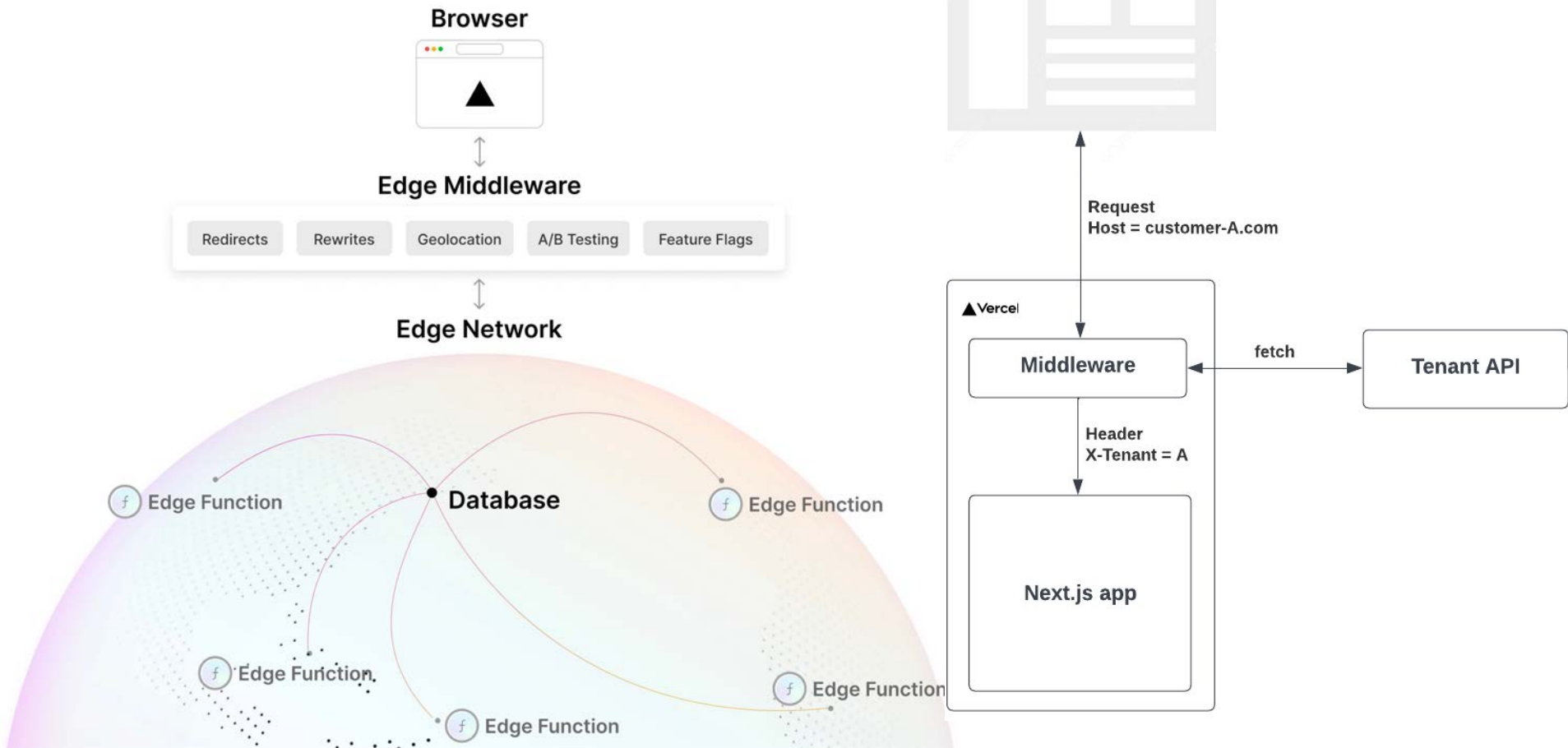
6:22 PM · Jan 25, 2022

https://twitter.com/vercel_changes/status/1486041800129323013

Identifying the Tenant



Identifying the Tenant



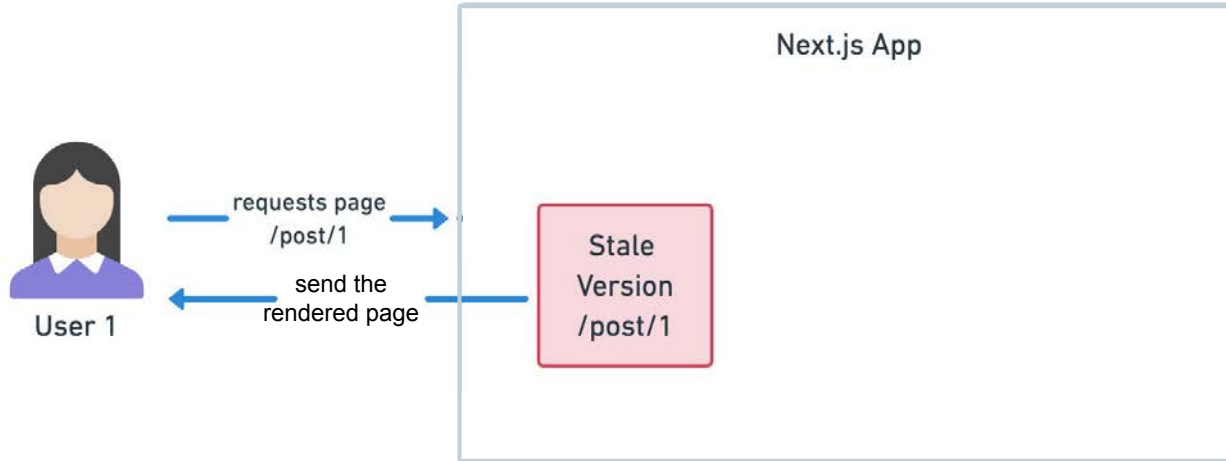
Identifying the Tenant

```
1 // middleware.ts
2
3 import { type NextRequest, NextResponse } from 'next/server'
4
5 export async function middleware(req: NextRequest) {
6   const hostname = req.nextUrl.hostname
7
8   const result = await fetch(`${process.env.TENANTS_API_URL}/domains/${hostname}`)
9   if (result.ok) {
10    const data = await result.json()
11
12    const response = NextResponse.next()
13    response.headers.set('X-Tenant', data.tenant_slug)
14
15    return response
16  }
17
18  return NextResponse.json({
19    error: 'Domain not found',
20  }, { status: 404 })
21 }
```

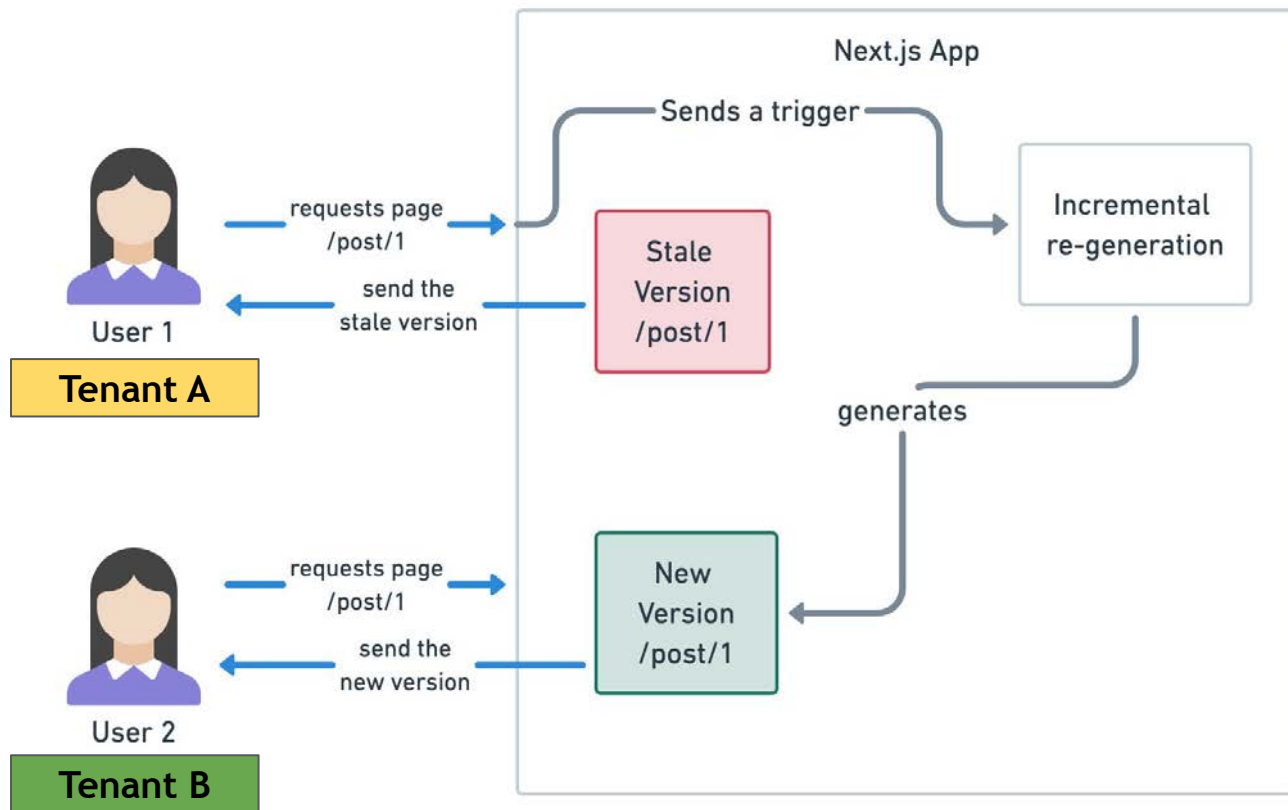
Routing



Caching Page Outputs

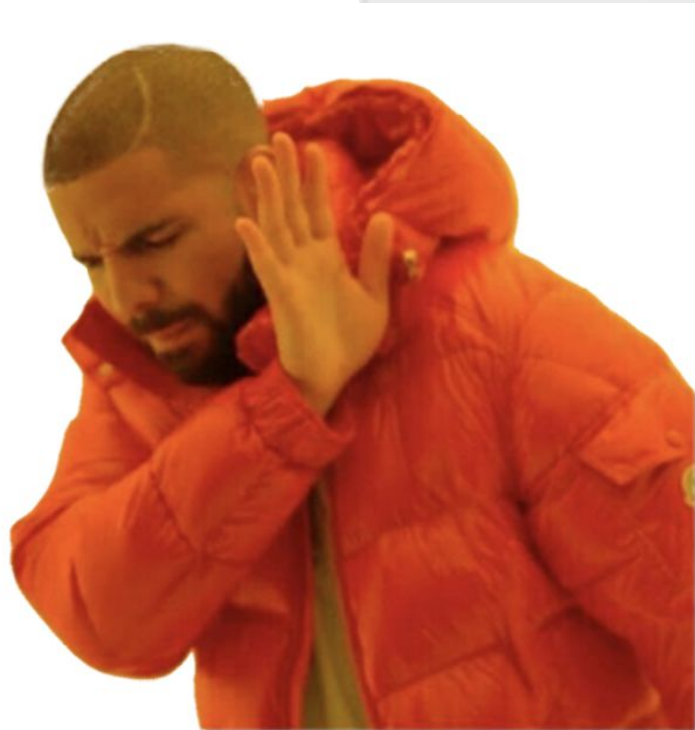
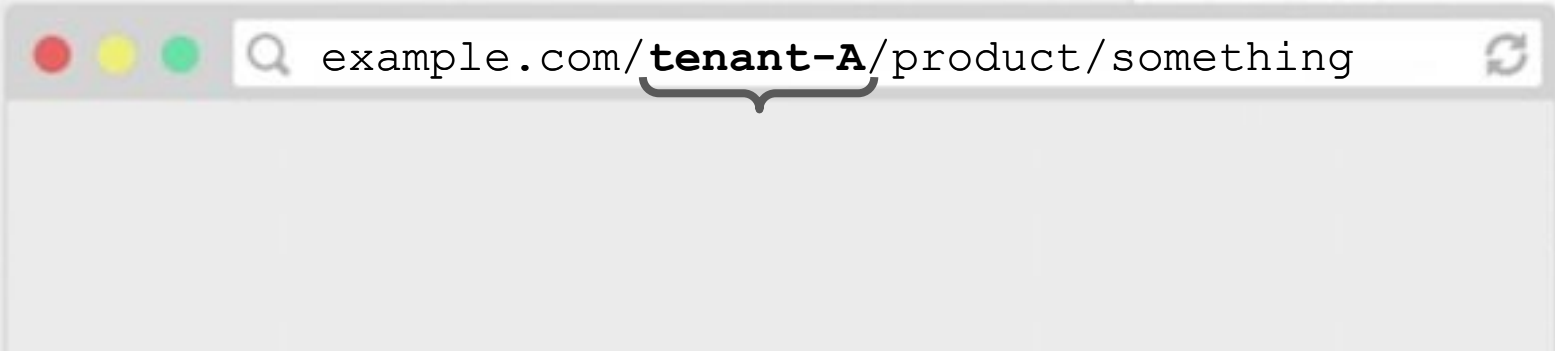


Incremental Static Regeneration (ISR)



Tenant-based Routing





Multi Tenancy App and Incremental Static Generation #17260



Answered by steven-tey

nicosh asked this question in Help



nicosh on Sep 21, 2020



I'm trying to build a multi tenant app, so different websites will be served by the same app, and depending on the hostname different data will be fetched (like metatags,css and so on)

I know this can be achieved using `getInitialProps`, `getServerSideProps` or even with HOC, but using Incremental Static Generation with fallback sounds at least interesting.

The main problems here are 2:

first one is to determine the hostname a page belongs so generate X pages for Y hostnames, and then how to serve the right pages to the right hostnames.

The only solution i can see is build pages urls as follow `/hostname_id/products/[id]` but this approach sucks especially for all non-dynamic pages (like /).

So my question is : can somehow `getStaticProps` work with full urls instead page paths?
any other ideas on how to implement a multi tenant app would be also appreciated.

Thanks 🙏

<https://github.com/vercel/next.js/discussions/17260>

Try with:

- `pages/[hostname].js`
- `pages/[hostname]/products.js`
- `pages/[hostname]/products/[id].js`

In every page you can provide the list of known hostnames and pre-render based on that.



Ifades on Sep 22, 2020

That's right, the hostname will be shown in the URL. The index page will be `pages/[hostname].js`.

You'll need a custom proxy that matches a domain and rewrites to the page that handles it.

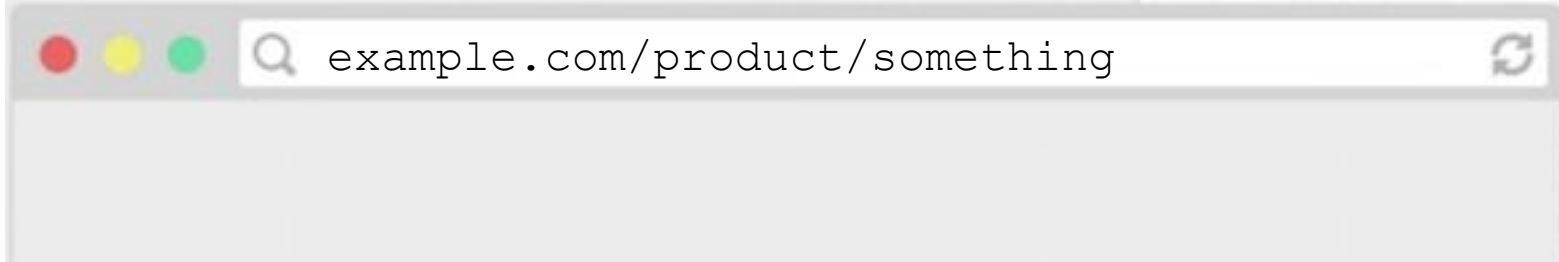


Solution: URL Rewrites

1. Put all your pages under a subfolder of pages - in my case, called ``/pages/hosts/[host]`
2. Update `next.config.js` to have a rewrite that looks something like this:

```
// next.config.js
async rewrites() {
  return {
    beforeFiles: [
      // put any other rewrites you want before the following one; afterFiles
      // seemed to not work reliably with this in place
      {
        // note this should have an exhaustive list of all the prefixes
        // you DO NOT want to be redirect to /hosts/[host]/... , which should
        // include any API routes and static files you host from the public/
        // directory; I suggest putting all public assets in an "assets" folder
        // to keep this simple
        source: "/*base((?!_next|api|robots.txt|assets|hosts).*)/:rest*",
        destination: "/hosts/:host/:base/:rest*",
        has: [{ type: "host", value: "{<host>.*" }],
      },
    ],
  };
},
```



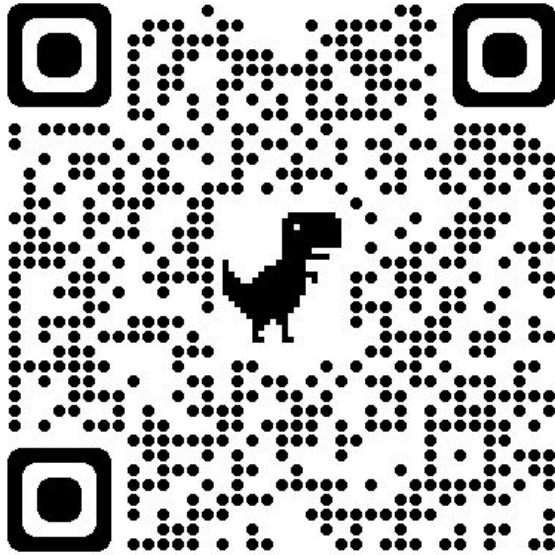


DEMO TIME!!



...WHAT COULD GO WRONG?

Source Code



github.com/guidr/nextjs-multi-tenant

Vercel Platforms Starter Kit

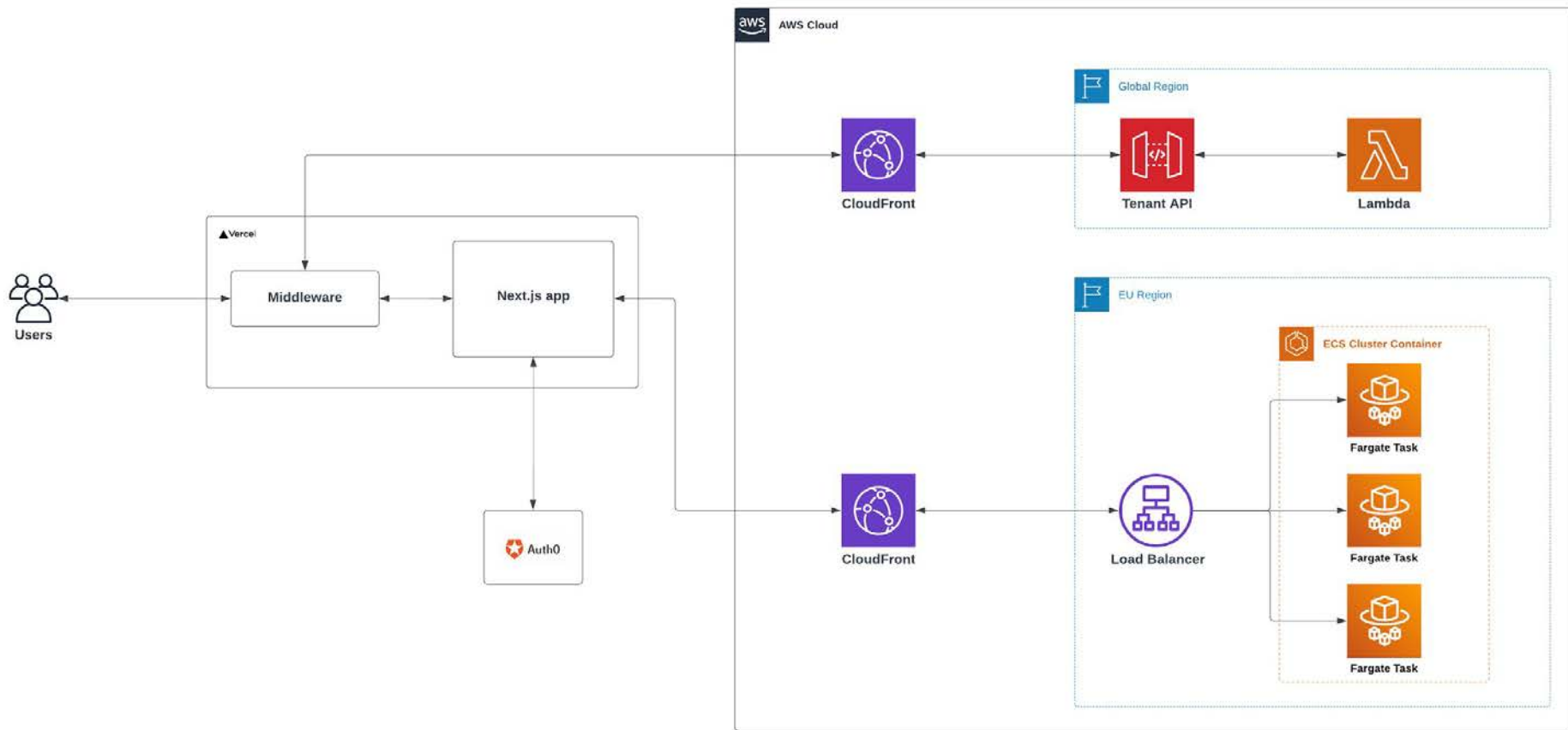
<https://github.com/vercel/platforms>

“ The Platforms Starter Kit is a full-stack Next.js app with multi-tenancy and custom domain support. Built with **Next.js App Router**, **Vercel Postgres** and the **Vercel Domains API**.

- ✓ Domain based routing
- ✓ URL rewrites using middleware
- ✓ Vercel Domains API



Where we Landed - MerCloud's Architecture Overview



Outcomes



Massive improvements in performance



Performance



Accessibility



Best Practices



SEO



PWA



Lower latency: Servers are closer to the users



Increased dev team agility



No infrastructure management overhead



Easier to onboard new tenants (and fully automated!)

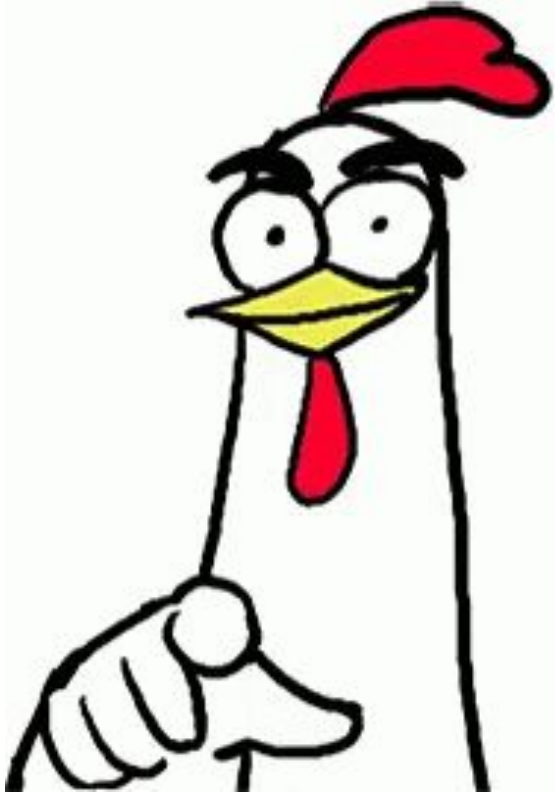
Lessons Learned

- Focus on business value, adopt tools and technologies that help you do that!
- Take advantage of strategies like Jamstack and ISR
- Be careful with Server Side Rendering (it slows down page load)
- Observability is a MUST
 - Tenant-aware
 - Consumption metrics: Who's using what and how much?
- Do not do early optimization
 - Use metrics to drive it

 linkedin.com/in/guidr

 x.com/gui_dr

 github.com/guidr



Thanks!



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